HAMMAD UR REHMAN

EDUCATION

CURRENT POSITION

COMPANY

CELL NUMBER

EMAIL ID

LINKEDIN

SKYPE

MEM - Industrial Management (Dec'18)

Lecturer



NED University of Engineering & Technology

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SUMMARY

A highly motivated, hardworking and target oriented professional. Implement improvements for achieving desired performance levels. Exemplary abilities in building long-lasting relationships with key decision makers. Trusted leader empowering teams towards achieving KPI's & SLA's while chalking out improvement plans. Effectively impart in training to personnel for Proven interaction & communication skills.

LECTURER

NED UNIVERSITY OF ENGINEERING & TECHNOLOGY JUL-2019 – TILL DATE



JOB DESCRIPTION

Metallurgical Engineering Department

- **¤** Tech Assign subject to students of different semester.
- ⁿ Look after concerns of students under the head of counseling.
- ¤ Conduct research on Dual phase steel.
- ¤ Looking into the possibilities of merging Artificial Intelligence with metallurgy.

BUSINESS DEVELOPMENT SPECIALIST

DESCON ENGINEERING LMITED (KMW) MAR 2019 - JUL-19

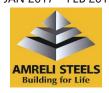


JOB DESCRIPTION

- m Develop a growth strategy focused both on financial gain and customer satisfaction
- ⁿ Conduct research to identify new markets and customer needs
- a Arrange business meetings with prospective clients
- max Promote the company's products/services addressing or predicting clients' objectives
- max Prepare sales contracts ensuring adherence to law-established rules and guidelines
- ¤ Keep records of sales, revenue, invoices etc.
- max Provide trustworthy feedback and after-sales support
- ¤ Build long-term relationships with new and existing customers

ASSISTANT ENGINEER

MECHANICAL MAINTENANCE AMRELI STEELS LTD. JAN 2017 - FEB 2019



ACHHIVEEMENTS

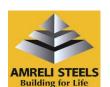
- ²² Perform audit successfully for two consecutive years.
- **¤** Become Power User of SAP
- ⁿ Direct 6-person team for condition monitoring.
- [¤] Develop Departmental budget of 66.4 Million for fiscal year 2018-19

JOB DESCRIPTION

- maintenance planner for breakdown, preventive and predictive maintenance.
- ¤ Responsible for material order scheduling.
- multiple manner with a Hands on experience on troubleshooting of hydraulic, pneumatic and rolling equipment.
- ^x Coordinate with procurement to ensure optimal order planning and inventory control.
- ¤ Responsible for healthy monitoring of equipment's in process and utility.
- ¤ Identifies production and supply bottlenecks and resolves them accordingly

MANAGEMENT TRAINEE

AMRELI STEELS LTD. JAN 2016 - DEC -2016 During MTO Program, I develop brief understanding of operations and functionality of all departments of production units and head office.



STEEL MELTING SHOP - ROLLING MILL DHABEJI & ROLLING MILL- SHERSHAH

¤ Furnaces - Melting & Reheating ¤ Operations - CCM & Rolling ¤ Utilities - Cooling towers, Pumps & axillaries ¤ Electrical and Mechanical Maintenance ¤ Grid Station ¤ Quality Control

HEAD OFFICE - KARACHI

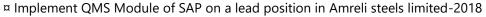
- ¤ Sales | Corporate Local Market ¤ Corporate Affairs | Legal -Property Issues
- ¤ Logistics | Receiving Ware House Management Dispatch Transportation
- ¤ Finance | Costing Budgeting Investments ¤ Accounts | Billing Pay Roll Management
- ¤ Procurement | Import Local

ACHIEVEMENTS





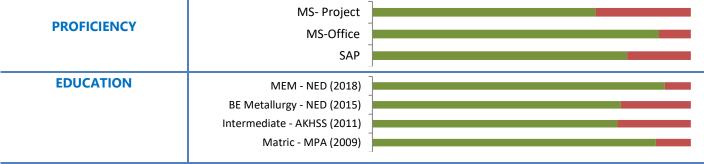




- ¤ Implement Kaizen in Mechanical department Amreli steels Ltd. 2017
- max Train Employees on 5S, TQM and Maintenance Management at ASL Training Center -2017
- ¤ Mathematics Instructor at Anees Hussain GRE, GMAT, SAT-2013 till Date
- ¤ General Secretory of Departmental Society during Bachelor of Engineering.
- m Work as a facilitator in multiple corporate training of companies like HBL, IMC & Hino-Pak etc.
- ¤ Participate in many national and International youth conferences.
- mulication in Train students on personality development—British council Active Citizen Program
- ¤ Founded and Operate Al-Rehman Welfare 2012 to 2015

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HOBBIES

- ¤ Teaching
- ¤ Travelling
- ¤ Trainings & facilitation

